



## MARKET INSIGHTS



Available Rate  
**13.86%**



Market Rent/SF  
**\$21.81**



## CAPITAL MARKET



Average Cap Rate  
**8.20%**



Market Sale Price per SF  
**\$193.07**



US 10-year Treasury Note  
**4.65%**



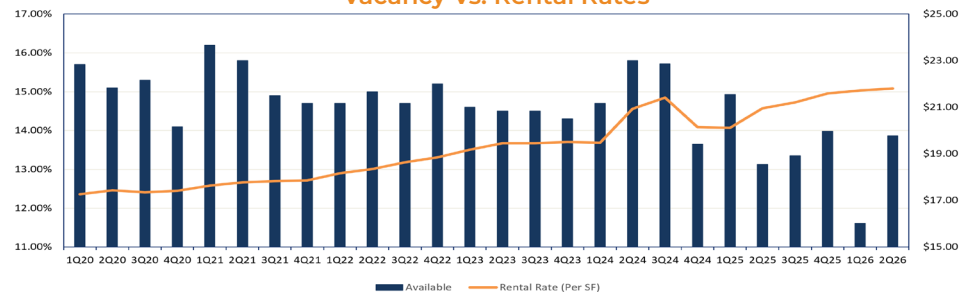
## OFFICE MARKET SNAPSHOT

- **Leasing activity remained quiet this quarter**, with modest growth in available square footage and few large blocks of space changing hands.
- **Despite higher availability, asking rents continued to increase**, driven primarily by rising operating costs, especially higher property taxes, rather than stronger demand.
- **Tenant demand remains concentrated in smaller suites**, with spaces under 10,000 SF continuing to lease at a premium over larger blocks.
- **The Northeast Heights led leasing activity this quarter** as tenants favored secure, neighborhood-oriented locations with shorter commutes over traditional downtown office markets.
- **Rio Rancho's higher availability** is largely attributable to the Safelite building re-entering the market; otherwise, availability remains tight.

## OFFICE INVESTMENT MARKET

- **Institutional investors sat this quarter out entirely**. No institutional buyers were active in the Albuquerque office market.
- **Not a single sale this quarter reported a cap rate**, which usually means the buyers were owner/users rather than investors running the numbers on yield.
- **That points to two things happening at once**: strong owner/user demand for office space, and a lending environment that's currently favoring owner/user buyers over investors. Until that opens back up, don't expect much institutional capital to come off the sidelines.

Vacancy Vs. Rental Rates





## 2025 KEY SALES TRANSACTIONS

| Property                                                                                                  | Submarket      | Buyer Type | RSF    | List Price  |
|-----------------------------------------------------------------------------------------------------------|----------------|------------|--------|-------------|
|  9901 Montgomery Blvd NE | NE Heights     | Owner/User | 23,427 | \$2,000,000 |
|  3740 Eubank Blvd NE     | Far NE Heights | Owner/User | 5,181  | \$1,250,000 |
|  2511 Wyoming Blvd NE    | NE Heights     | Owner/User | 6,374  | \$989,000   |

## 2025 KEY LEASE TRANSACTIONS

| Property                                                                                                 | Submarket  | Tenant               | Lease Type     | RSF   |
|----------------------------------------------------------------------------------------------------------|------------|----------------------|----------------|-------|
|  7770 Jefferson St NE | Univeristy | Alma Recovery Center | Modified Gross | 5,600 |
|  8801 Horizon Blvd NE | North I-25 | Not Disclosed        | Full Service   | 4,530 |
|  101d Sun Ave NE      | North I-25 | Iron Edge            | Full Service   | 3,329 |

## CLASS SNAPSHOT

| Class A           |           | Class B           |            | Class C           |           |
|-------------------|-----------|-------------------|------------|-------------------|-----------|
| Total Square Feet | 1,997,240 | Total Square Feet | 11,733,316 | Total Square Feet | 2,197,004 |
| Availability      | 14.95%    | Availability      | 14.87%     | Availability      | 7.48%     |
| Avg. Face Rate    | \$27.93   | Avg. Face Rate    | \$20.35    | Avg. Face Rate    | \$19.13   |

## MARKET STATISTICS

| Submarket Name        | RBA               | Available SF     | Available Rate | Face Rate      |
|-----------------------|-------------------|------------------|----------------|----------------|
| Airport               | 859,643           | 50,369           | 5.86%          | \$15.39        |
| Cottonwood            | 147,973           | 4,620            | 3.12%          | \$23.00        |
| Downtown              | 3,231,942         | 935,944          | 28.96%         | \$19.59        |
| Far Northeast Heights | 1,653,940         | 112,047          | 6.77%          | \$20.73        |
| Mesa Del Sol          | 335,313           | 30,228           | 9.01%          | \$27.23        |
| North I-25            | 3,925,573         | 443,623          | 11.30%         | \$23.58        |
| North Valley          | 184,225           | 44,038           | 23.90%         | \$20.00        |
| Northeast Heights     | 954,382           | 29,087           | 3.05%          | \$17.94        |
| Rio Rancho            | 1,042,639         | 225,886          | 21.66%         | \$23.50        |
| South Valley          | 61,157            | -                | 0.00%          | -              |
| Southeast Heights     | 432,111           | 13,555           | 3.14%          | \$15.22        |
| University            | 916,584           | 95,021           | 10.37%         | \$20.42        |
| Uptown                | 1,844,429         | 214,277          | 11.62%         | \$22.20        |
| West Mesa             | 337,649           | 8,779            | 2.60%          | \$18.50        |
| <b>Total</b>          | <b>15,927,560</b> | <b>2,207,474</b> | <b>13.86%</b>  | <b>\$21.81</b> |

## PRODUCT TYPE BREAKDOWN



## OFFICE SNAPSHOT

Office market data includes non-owner-occupied buildings of ≥10,000 square feet in the Albuquerque MSA. Availability reflects all space currently on the market as well as vacant space. Rent asking rates are based on full service per square foot per year. All information is obtained from sources deemed reliable. While we make every effort to ensure the accuracy of our data, we cannot guarantee accuracy. Readers should consult a real estate professional before making investments decisions based on this data.

